

London: Resilience and Reinvention

London has never been a city to stand still. The UK capital has adapted over centuries to become the modern powerhouse it is today. Investors recognise its strength. The recent <u>Emerging Trends in Real Estate® Europe 2023</u> report has retained London's rank in pole position for investment opportunities.

In 2023, London is facing new challenges. Recovering from the impacts of the pandemic, the city will need to showcase its resilience and evolve to meet the needs of changing lifestyles, rising inflation, increasing interest rates and a cost-of-living squeeze.

The London at MIPIM 2023 programme will encapsulate the investment potential the city is able to offer global capital. We will be delving into London's growth sectors, addressing decarbonisation, and celebrating diversity. Recognising the importance of thinking beyond finance and focusing on people, the London at MIPIM 2023 programme will explain how the city is reinventing itself for a new era.

14 March 2023

Time	Session
10:00 – 10:45	Investment opportunities in London's life sciences sector With world-class universities, renowned research centres, healthcare providers, innovative small businesses and global industry players, London is an attractive life sciences destination. What opportunities does this present for real estate? What requirements does London's built environment need to meet to attract life science tenants and what projects are in the pipeline? Speakers: Nicola Sheppey, Head of Communications, NLA (Chair) Alexander Nuyken, Head of Life Sciences EMEA, JLL James Sheppard, Managing Director UK & Ireland, Kadans Georgina Rizik, Executive Director, SC1
11:00 – 11:45	Financing London's decarbonisation Sustainability is high on the agenda and the Mayor of London has set strict targets to reach net zero by 2030. What are the green investment opportunities available in the city and how are the city's investors and developers already financing it? What is further needed to drive London's decarbonisation and where is it already excelling? Speakers: Leanne Tritton, Founder and Executive Chair, ING Media (Chair) Chris Hayward, Chairman of Policy Committee, City of London Jo Negrini, Director, ARUP Antony Meanwell, Head of Decarbonisation & Heat Zone Development, EON Jason Longhurst, UK Head of Sustainable Investment and Partnerships, Prologis



12:00 – 12:20	Keynote – What is the money doing? Looking at global capital flows and impact of trends on London's real estate sector.
14:00 – 14:45	Future of the capital's industrial and logistics market The London industrial and logistics sector saw a fast expansion in 2020 and 2021. What trends are expected for 2023 and beyond? Where is space in demand and what do occupiers require?
	Speakers: Melanie Leech, Chief Executive, British Property Federation (Chair) Kate Willard, Chair, Thames Estuary Envoy Luke Le Brun, Director, PATRIZIA Robin Woodbridge, UK Head of Capital Deployment & Leasing, Prologis
15:00 – 15:45	Driving infrastructure investment Infrastructure development is crucial for London's continued growth and the GLA has created the 'London Infrastructure Plan 2050' to set out its ambitions to future-proof the city. What role does the real estate and investment markets play in making these opportunities a reality, what are the investable propositions now and what can be done to make future opportunities attractive to investors? In partnership with Egis Group
	Speakers: Ibrahim Mohamed, Infrastructure Investment & Freeport Specialist, DIT (Chair) Lucinda Turner, Assistant Director of Planning & Regeneration, GLA/TfL Darren Rodwell, Leader, London Councils Andy Street, Mayor of the West Midlands, WMCA Chris Williamson, Global Chair of Weston Williamson + Partners (part of Egis Group)
17:00 - 19:00	London Drinks Reception London remains the most attractive city in the world to invest in because of its people, its diversity, and its dynamism.
	With a Mayor committed to reach net-zero carbon by 2030, leaders from across the London boroughs are seeking partners who share their values to deliver long-term investment to provide social, environmental and economic benefits for their communities and secure London's place as a green and open world city
	Join Deputy Mayor of London Jules Pipe, Executive Director for Business, Economy, and Culture of London Councils Elizabeth Campbell and Policy Chairman of the City of London Corporation Chris Hayward as they invite you to join them to build upon more than £100bn of recent investment in London — from the Elizabeth Line to the Olympic Park; King's Cross and the City Cluster to Canary Wharf; Barking Riverside to Battersea, and White City to Wembley.
	In partnership with E.ON



Speakers:

Jules Pipe, Deputy Mayor Planning, Regeneration & Skills, GLA Elizabeth Campbell, Leader of RBKC, London Councils Chris Hayward, Chairman of Policy Committee, City of London Antony Meanwell, Head of Decarbonisation & Heat Zone Development, E.ON

15 March 2023

08:00 – 09:45

Global Cities Breakfast Briefing

Utilising data from London Property Alliance's Global Cities Survey, speakers will explore the economic performance of leading global cities London, New York, Paris, Berlin and Hong Kong.

The discussion will cover key trends of office prime rents, vacancy rates and visitors, along with the latest GDP and inflation projections. Our eminent panel will explore how cities respond to the challenges and the policies and initiatives shaping their future.

Participants

Opening presentation by Alexander Jan, Chief Economic Advisor, London Property Alliance, who will provide an overview with the latest data, including GDP and inflation figures and projectionsCharles Begley, Chief Executive, London Property Alliance (panel chair)

- Alexander Jan, Chief Economic Advisor, London Property Alliance
- Laura Citron, CEO, London & Partners
- Chris Hayward, Policy Chairman, City of London Corporation

10:00 – 10:45

Investment in the new workplace

Digitisation is continuing to change the commercial landscape and hybrid working has continued throughout 2022. With a recession looming, how will flexible working and digitisation continue to impact the role of the office in London in 2023 and beyond? Our expert panel will discuss what implications these trends have had and will have on the London market as it continues to adapt, and the investment opportunities being created in the prominent global office hub.

In partnership with ISG

Speakers:

Caroline Pontifex, Director, Workplace Experience, Savills (Chair)
Donald Choi, Executive Director and Chief Executive Officer, Chinachem
Shravan Joshi, Chairman of Planning and Transportation, City of London
Nick Oddy, Director, ISG



11:00 – 11:45	Reaching net zero in global cities Sustainability targets have now been adopted by cities all over the world but what do they mean in practice? What steps do cities need to take to reach net zero? What is London doing to achieve this ambition and which other cities have exemplar projects that it can learn from? What investment is needed? In partnership with Arup
	Speakers: Greg Clark, Chair, Cities Commission for Climate Investment (3Ci) (Chair) Mayor Juhana Vartiainen, Mayor of Helsinki Elizabeth Campbell, Leader of RBKC, London Councils Ben Smith, Director and Group Leader, Climate and Sustainability Services, Arup
14:00 – 14:45	How can social value be defined and measured? Giving back to the community is now an essential part of any development plan, particularly in more deprived areas of London, but what social value can the real estate sector create? How can developers be held to account and their impact measured? How can a focus on social value support profitability? In partnership with Scape
	Speakers: Alex Notay, Placemaking and Investment Director, PfP Capital (Chair) Jules Pipe, Deputy Mayor Planning, Regeneration & Skills, GLA Jonathan Martin, Director of Inward Investment & Higher Education Academic Relationship, Waltham Forest Council Chris Clarke, Performance and Improvement Director, Scape Lisa Gledhill, Managing Director, EcoWorld
15:00 – 15:45	London's affordable housing market Affordable housing delivery is key to the future success of London to ensure it retains talent, skills and supports key workers. What are the investment propositions already in place in London to help meet this requirement? What are the new opportunities being considered and what is needed to ensure they succeed? Join our expert panel to discuss the investment drivers in London's affordable housing sector and how it can successfully deliver the volume needed.
	Speakers: Sadie Morgan, Founding Director, drMM Architects (Chair) Rob Perrins, Chief Executive, Berkeley Group Neil Slater, Global Head of Assets, Abrdn Graziella Rocella, Chief Research and Product Design Officer, Planet Smart City Ed Skeates, Development Director, BeFirst



17:00 – 18:00

Egis Architecture Line launch networking reception

We invite you to join us for the Egis Architecture Line launch networking reception at the London Stand at MIPIM on Wednesday 15 March, 17:00 to 18:00.

At the launch, the CEO of Egis Group, Laurent Germain will outline the Egis approach to the most pressing issues in the built environment: relentless urbanisation and climate change. With a keen intent to solve the equation between great design and low carbon, low impact construction, the Egis Architecture Line gathers global expertise across sectors, driven by the need to design a more sustainable and equitable world.

Together with the Egis Architecture Line firms 10 Design, Weston Williamson + Partners, SB Architects and U+A, we look forward to meeting you at the launch reception.

16 March 2023

10:00 – 10:45	How can Central London's culture and dynamism attract investment? London continues to excel in offering cultural activities to visitors and tourists. What investment has recently been made in central London's leisure, arts, and culture, and where are there opportunities for future returns? How have visitor numbers bounced back and what trends are expected in leisure spend? How can this strengthen investment opportunities in the wider London boroughs? Speakers: Benjamin O'Connor, Director, NLA (Chair)
	Ruth Duston, Managing Director, Primera Juliemma McLoughlin, Executive Director Environment, City of London Patrick McCrae, CEO, Artiq
11:00 – 11:45	The future of UK city centres and London's role City centres are continuing to change but what implications does this have? What is needed to make sure they are able to grow, thrive and have the flexibility to adapt over time? How can London retain the strength of its city centre and support cities across the UK? How can cities work together to attract and retain talent and continue to create thriving cultural hubs?
	Speakers: Sarah Rawlings, Director, London Communications Agency (Chair) Laura Citron, CEO, London & Partners John Walsh, Chief Executive, Belfast Jose Pellicer, Global Head of Investment Strategy, M&G Real Estate
12:00 – 12:20	Keynote – Europe's Emerging Trends and London's Position
. 2.20	A discussion of ULI and PwC's latest Emerging Trends Europe report delving into the predictions of Europe's real estate market and in particular London.



	Speaker: Katharine Glass, Director, White Label Creative (Chair) Simon Chinn, Vice President, Research and Advisory Services, ULI Europe
14:00 – 14:45	How can retrofitting ensure the avoidance of stranded assets? As an historic global city London has a compelling mix of new buildings alongside the old. However, with the need to create a net zero city there is a requirement to make sure that its older stock can meet new standards, how can the sector achieve this and ensure buildings do not become redundant? What investment is needed to achieve this and what returns can be gained? In partnership with Egis Group
	Speakers: Liz Hamson, Editor-in-chief, BE News (Chair) Simon Allford, RIBA President Colin Hutchison, CEO, Elioth by Egis
15:00 – 15:45	The next generation's ambitions London is a dynamic city with a plethora of young talent, but what do the city's next generation believe the future holds for the real estate sector? What opportunities do they see in the pipeline? What changes do they want to see made and what impact could this have on other UK cities or what can be learnt from them?
	Speakers: Kat Hanna, Director, Avison Young (Chair) Marc Barlow, Curtins (Liverpool Impact Board) Adina David, Executive Director, MGT Marie-Julie Gheysens, Head of UK, International Business Development, Ghelamco