

## Native Spaces

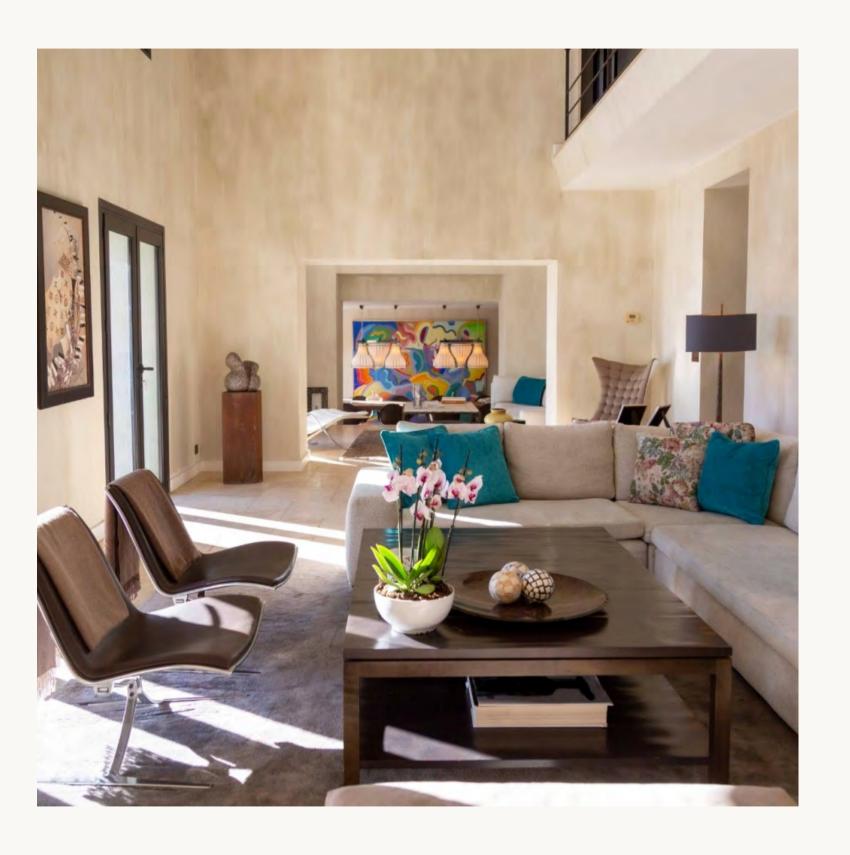
Unique Spaces for Unique Events

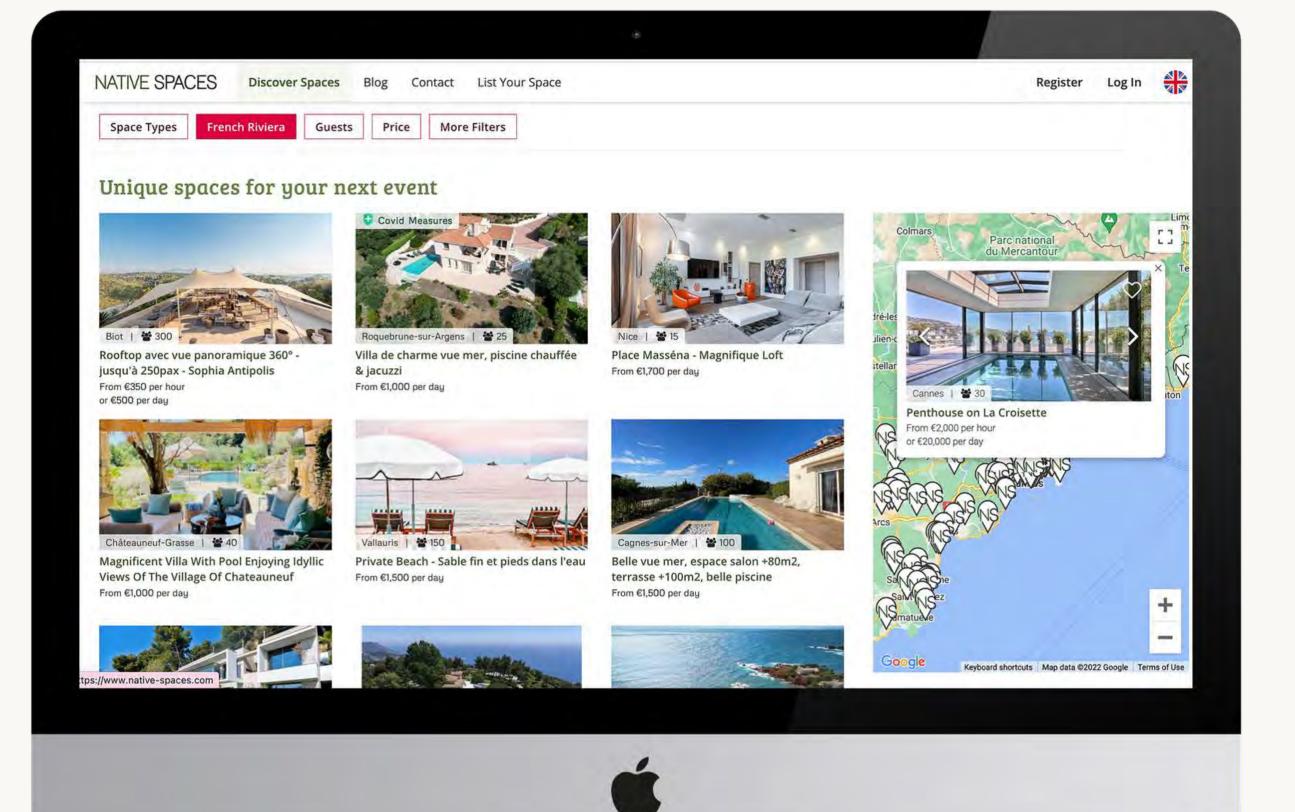
Official partner of MIPIM





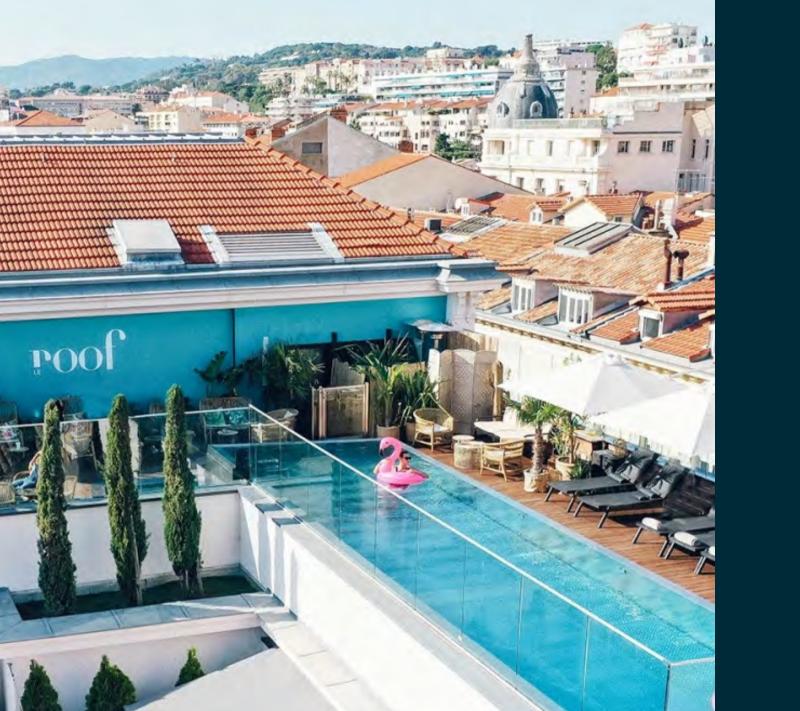
Native Spaces is an online marketplace, where companies can find and book unique venues and selected local suppliers to organise a seminar, an afterwork, a product launch.,











#### YOU GET

### ACCESS TO 500+ TRULY UNIQUE VENUES

### MORE THAN 150 LOCATED IN AND AROUND CANNES









#### YOU GET

## ACCESS TO CAREFULLY SELECTED AND TESTED LOCAL SUPPLIERS

ANY SERVICE NEEDED TO CRAFT A UNIQUE EVENT





#### YOU GET

- TEAM OF EVENT EXPERTS ACCESSIBLE
  BEFORE AND DURING THE EVENT
- TRANSPARENT & COMPETITIVE PRICING
- SECURE PAYMENTS & ADAPTED CANCELLATION POLICY
- EVENT INSURANCE FOR DAMAGES UP
  TO 1.5M€

LOTS OF ENERGY, FLEXIBILITY
AND PASSION

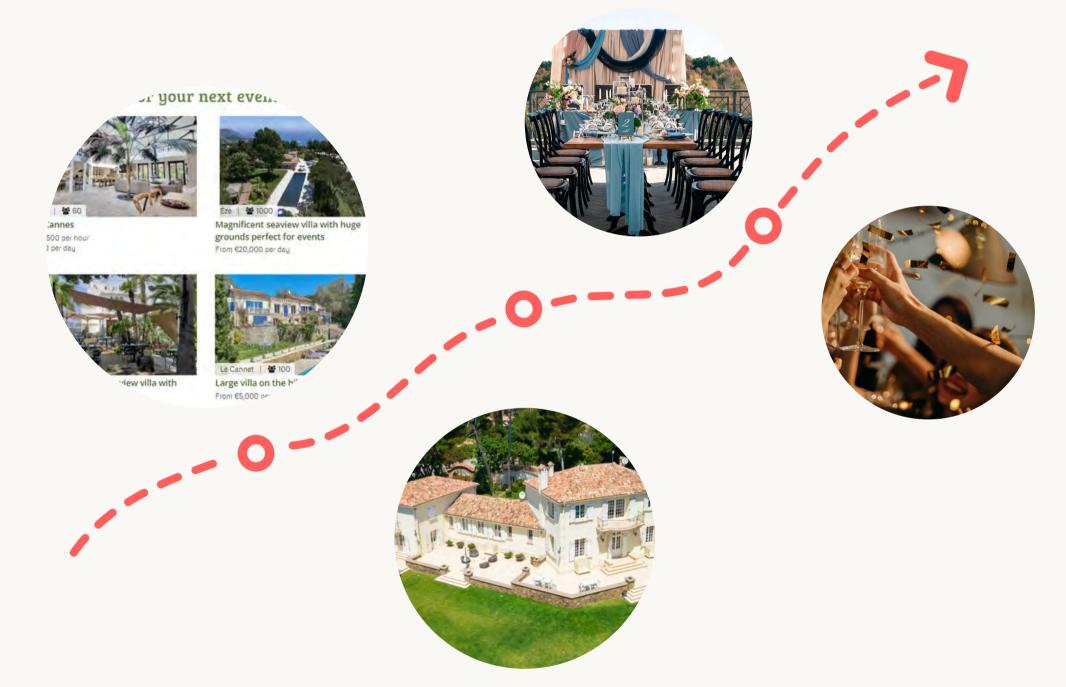
#### HOW IT WORKS - CUSTOMER JOURNEY



We will guide you from the moment you send your brief via our site or directly to MIPIM@NATIVE-SPACES.COM

#### **CUSTOMER JOURNEY**

- Discover the offering and contact hosts via the site or send a brief to mipim@native-spaces.com.
- An NS rep receives and allocates an event expert who will "hand hold" you from this moment onwards. You will receive a response within 2h, and initial propositions within 24h.
- You are guided by the event expert through the full booking process: review quotes, sign, pay deposit, etc.
- On arrival / check in, you will meet with the event expert who will be accessible throughout their stay\*



#### HOW IT WORKS - PRICING

Native Spaces

We propose free booking and pre-event assistance and a recommended in person assistant during the event

SERVICE	PRICE (FOR MIPIM CLIENTS)
Pre-event assistance with the selection and booking of the venue and the necessary services, including: help to identify, review, negotiate and contract  *For more complex event organisation (conceptualisation, 3+ suppliers to be organised, event coordinator on the day of the event, etc), you will be referred to an event organisation manager (a manager consultant fee is 550 eur excl. VAT	FREE
MIPIM Special Package: highly recommended (with every booking) assistance from an event expert during the congress. We will recommend an event expert / venue manager to be there to meet you, be able to go the venue in case of any issues, be there at the start of an event to check all is well.	550 EUR excl. VAT*

#### OUR CLIENTS - HOLLIS GLOBAL EXECS & CLIENTS MIPIM BASE



CLIENT NEED: A base during MIPIM where Hollis can host their team and clients informally and organise 2 formal events

THE CHALLENGE: A very private atypical space, walking distance to the palais with a wow factor

#### **SPACE SELECTED:**

Funky Rooftop

#### **SERVICES:**

Catering, Presentation & Sound Equipment, Decoration, Yoga

#### **NATIVE SPACES' MAGIC:**

The team, execs and clients were able to spend time working together, connect and celebrate in a unique and very private environment, only steps from the Palais and Croisette.



"Our team loved the rooftop. The event was great. We are keen to book again for next year MIPIM!"

#### **OUR CLIENTS - CAPGEMINI**



CLIENT NEED: Bring together 25 managers from 8 countries at the same place for 2 days of meetings and team building.

THE CHALLENGE: To find a unique space, close to the airport, with different indoor and outdoor spaces to organise workshops as well as meals and celebrations

#### **SPACE SELECTED:**

<u>Villa Gatsby</u>

#### **SERVICES:**

Catering, Event Manager

#### **NATIVE SPACES' MAGIC:**

A successful team building with the privacy of a villa. The team was able to connect, plan for the year, and celebrate in a relaxing and creative environment.



"This villa was very convenient as it had different rooms to organise working sessions. We enjoyed Having a BBQ all together and being able to spend some time relaxing by the pool"

#### **OUR CLIENTS - LINKEDIN**



CLIENT NEED: Organise a very private dinner for 25 LinkedIn executives and their selected clients.

THE CHALLENGE: Find an original and unique space close to Cannes

#### **SPACE SELECTED:**

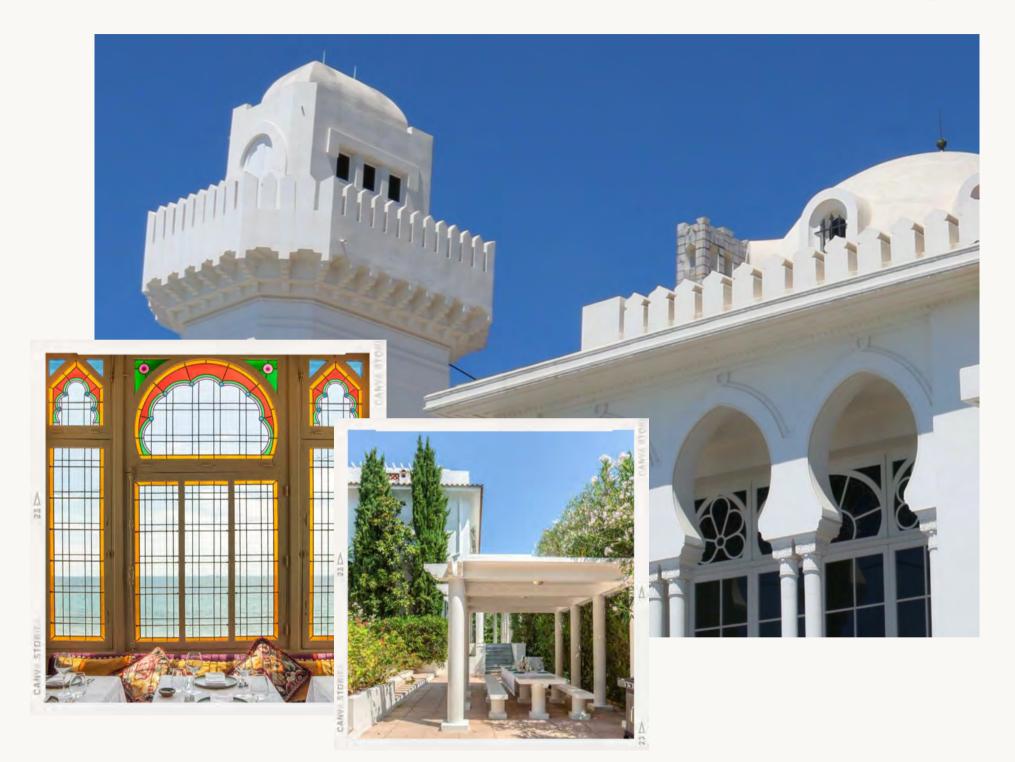
Private Rooftop in a Magnificent
Oriental Villa

#### **SERVICES:**

Food & Beverages

#### NATIVE SPACES' MAGIC:

A private rooftop dinner overlooking the sea near Cannes, welcome drinks and an exotic meal. Clients and execs were impressed and engaged.



"Everything was fantastic, we had a great evening! Thank you so much for all your help and we will be in touch:)"

ISABELLA G, TRANSMISSION AGENCY FOR LINKEDIN

#### **OUR CLIENTS - TBWA & ADIDAS**

**Native** J Spaces

**CLIENT NEED:** host both TBWA and Adidas teams in a place where they could have meetings, meals and other social occasions during the whole Cannes Lions Week

THE CHALLENGE: Find an exclusive villa to sleep 12, welcome up to 100 people for an event and be located close to the congress venue with a nice outside area

#### **SPACE SELECTED:**

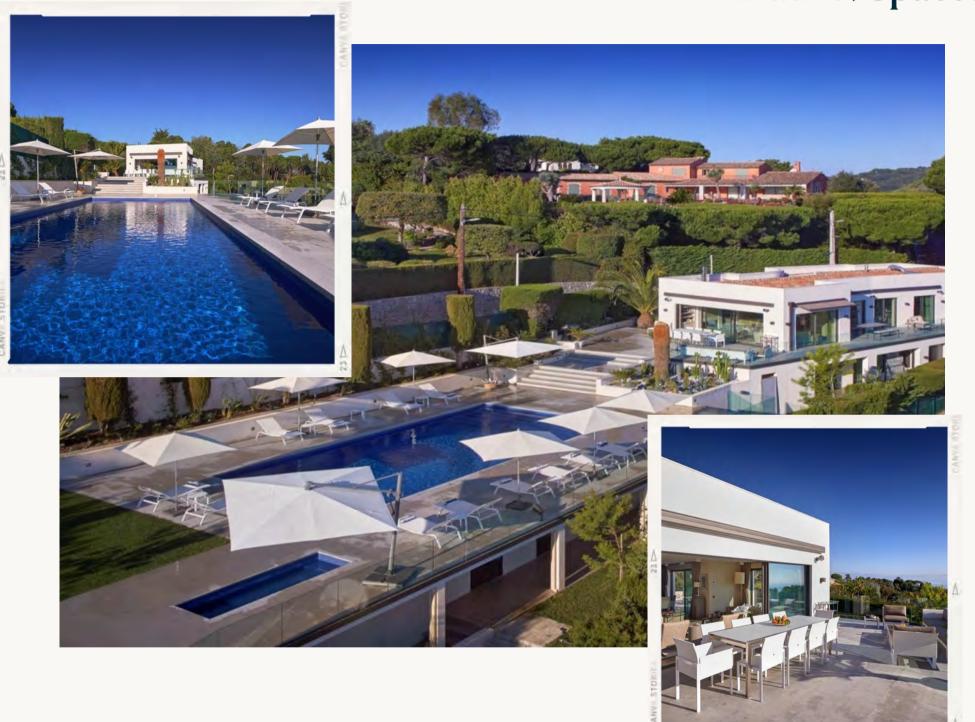
Modern Seaview Villa in Super Cannes

#### **SERVICES:**

Electric Bikes, Concierge Services, Driver

#### **NATIVE SPACES' MAGIC:**

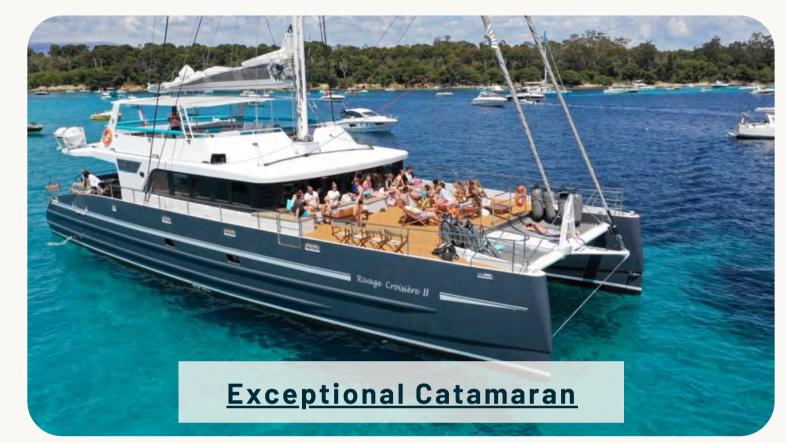
An entertaining and effective week spent in the villa where they hosted 2 successful events and workshops with clients and partners. The TBWA and Adidas teams were able to spend quality time together, developing a lasting relationship.



"Our Native Spaces Account Manager is a hero! She was able to arrange everything for us from the rental of this great house to the driver and electric bikes we needed during the Lions. Thank you!"

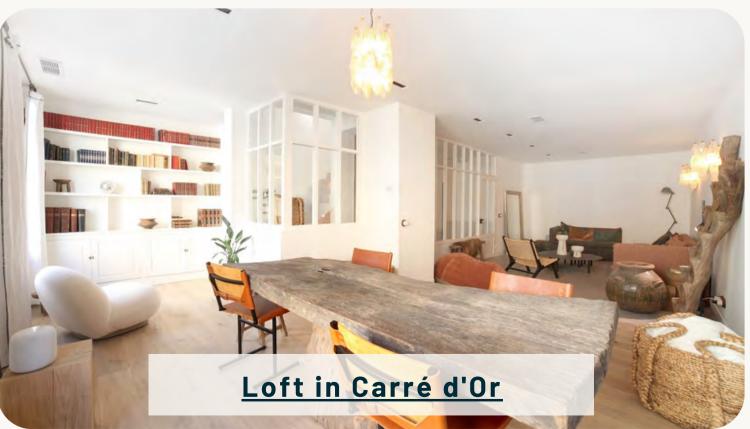
#### **DISCOVER THIS SPACES:**





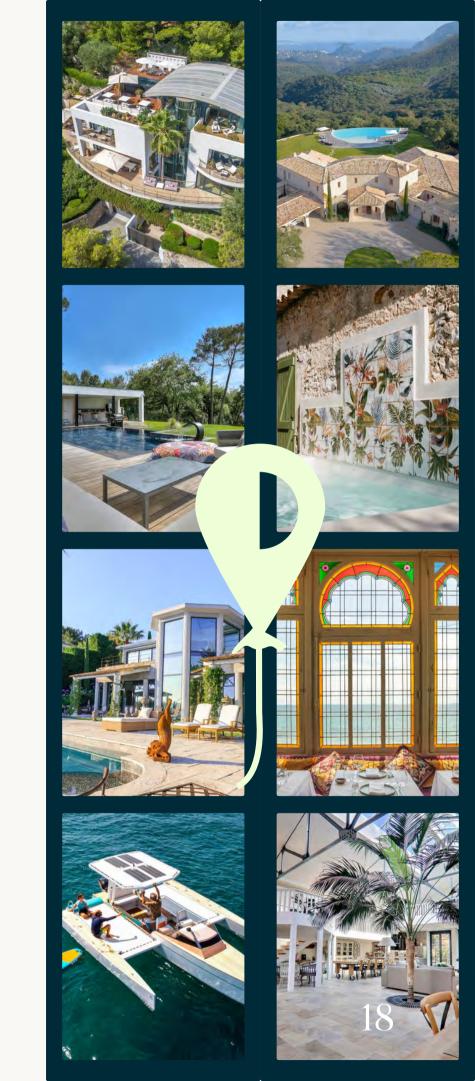






#### WHY US - HOW WE ARE DIFFERENT

- Access to truly unique spaces "off market": boats, private villas, chateaux, galleries, museums...
- Supplier agnostic: we work with everyone "great", we assess them and collect detailed feedback
- Super international team (10+ languages spoken) with lots of energy
- Extreme focus our clients' needs: we are there every step of the way, we are reactive and flexible
- Focus on sustainability: whenever we can we choose sustainable suppliers, and we help our clients build more sustainable events



#### THEY TRUST US:





















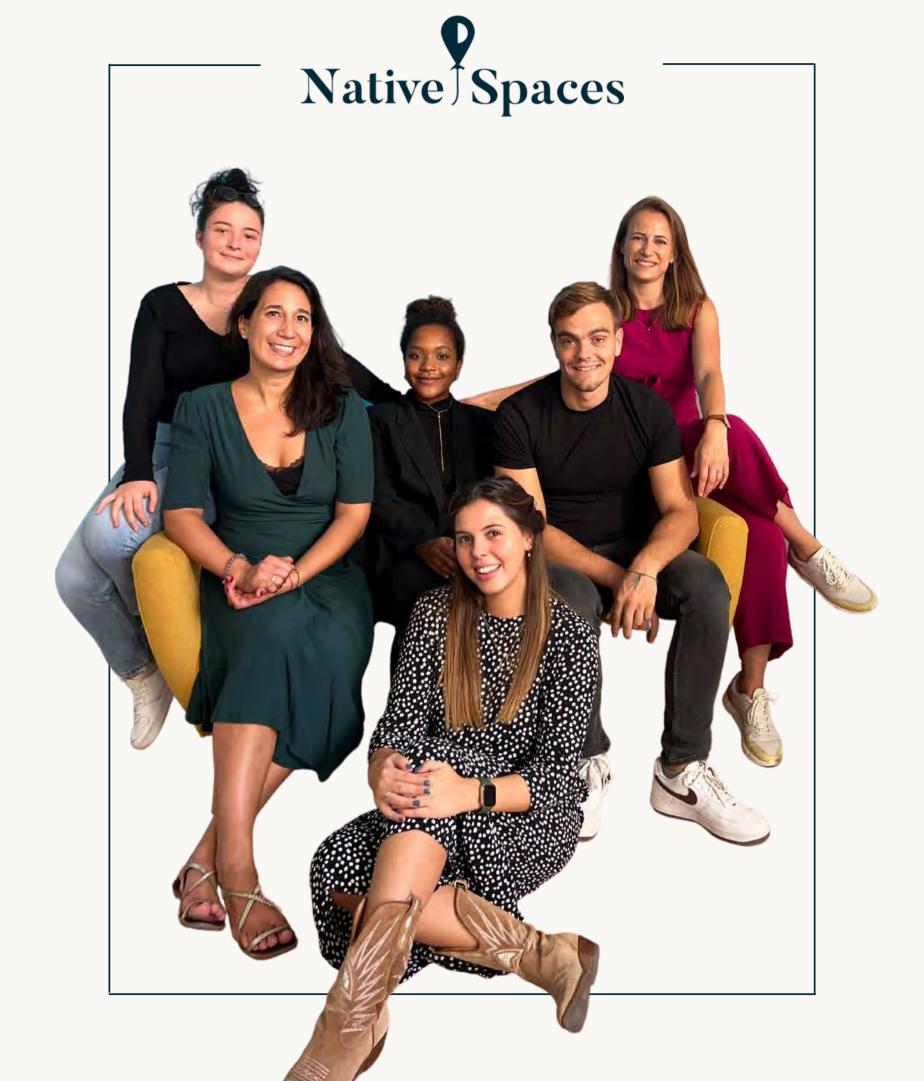












#### THEY SAY ABOUT US...

"It is fast and really practical not to have to think of anything!"

"Thank you so much for your help, all service providers were amazing and very professional, the clients from Twitch were very happy."

"Professional, prompt and friendly. Absolute pleasure working with them and looking forward to working with them again!"

"I will book with Native Spaces again. I appreciated the quality of the visuals on the site, ease of research and human follow-up."

Morgane was so kind and nice to arrange everything even we asked for the rent very late and so close to the Palais. I'm so satisfied with everything and I want to book a party in Cannes next year again!

# Native Spaces

Unique events in unique spaces

### <u>UNIQUE VENUES FOR MIPIM</u>

#### **WWW.NATIVE-SPACES.COM**

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- @NATIVE\_SPACES
- +33 6 58 83 36 09
- MIPIM@NATIVE-SPACES.COM

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